

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: Construction, Building & Heavy Equipment

Trade Lead Topic: Looking for innovative flooring products

Trade Lead ID: 31372

Trade Lead Date: 1/13/2010

Company and Contact Information

Company Name: Silverwood Flooring Inc.

Contact Name/Title: Tamar Royt, President

Address: 47 Gurney Cres.,

City: Toronto

Phone Number: 1-416-923-8181

State/Province: (None)

Fax Number:

Postal Code: M6B 1S9

Email Address: info@silverwoodflooring.com

Country: - Canada

Website: www.silverwoodflooring.com

Type of Business: Agent/Distributor

Company Product/Service Description

Silverwood Flooring is a leading provider of environmentally friendly flooring products and accessories through the builder, dealer and designer channels. Based out of Toronto, Silverwood promotes cutting edge products with strict attention to service, quality and design.

of Employees: 7

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Canadian company is interested in environmentally sound flooring products such as bamboo, cork and glass mosaic.

Business Relationship Desired: Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

Larry March and Jenny Hu

Enterprise Florida Canada Office

1370 Don Mills Road,

Suite 300, 3rd Floor

Don Mills, ON, M3B 3N7 CANADA

Phone Number: 416-926-1590

Fax Number: 416-441-0591

Email Address: eficanada@rogers.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: Construction, Building & Heavy Equipment

Trade Lead Topic: German company represents FL companies in Europe

Trade Lead ID: 31691

Trade Lead Date: 1/26/2010

Company and Contact Information

Company Name: Dirk Hentschel (Okonom VWA) & Partner

Contact Name/Title: Dirk Hentschel, Managing Director

Address: Hermann-Hesse-Weg 20

City: Solingen

Phone Number: +49 (0) 212-650294

State/Province: (None)

Fax Number:

Postal Code: 42699

Email Address: dirkhentschel@dirkhentschel.de

Country: Germany

Website: www.dirkhentschel.de

Type of Business: Manufacturer's Representative, Agent/Distributor, Business Services

Company Product/Service Description

Dirk Hentschel is specialized in market development projects in Germany and abroad. They act as an external export office and provide international sales force!

Companies can save the costs for an internal export manager, business development manager or international representative.

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Focus on Building Materials/Elements, Windows/Doors, Drives/Gears/Machines, Parts/Accessories. In 4 phases we investigate national or international markets, present your company in your name and negotiate with potential business partners. Doing this we implement the structures of a long-term relationship. During the project we step back from the communication step by step.

This means: We introduce our clients with the new contact and fix all relevant details between you and your potential customer until everything goes well.

Services: Translation, Credit information, VAT-Validation, Debt collection (EU Only), Customs declaration, Book keeping, Exhibition support .

Business Relationship Desired: Manufacturer's Representative, Agent/Distributor

One Time Purchase

Long Term Purchase

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Trade Lead Date: 1/26/2010

Submitted By

Alexander Bothmann
Enterprise Florida Germany Office
Im Amerika Haus
Karolinenplatz 3
80333 Munchen, Germany

Phone Number: 011 49 - 89 9901-3665

Fax Number: 011 49 - 89 9901 3667

Email Address: alexander.bothmann@invest-in-florida.de

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: Construction, Building & Heavy Equipment

Trade Lead Topic: Construction of infrastructure, road and rail networks

Trade Lead ID: 31802

Trade Lead Date: 1/29/2010

Company and Contact Information

Company Name: Trade and Investment KwaZulu-Natal

Contact Name/Title: Thokozani Chili, Project Manager: TIKZN

Address: Kingmead Office Park

City: Durban

Phone Number: +27-31-368-9629

State/Province: (None)

Fax Number:

Postal Code: 4000

Email Address: thokozani@tikzn.co.za

Country: South Africa

Website: www.tikzn.co.za

Type of Business: Business Services

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Trade and Investment Kwa Zulu Natal, a South African provincial agency is looking for joint Venture partners for the construction of infrastructure, road and rail networks.

Business Relationship Desired: Joint Venture

One Time Purchase

Long Term Purchase

Submitted By

Tongila Manly

Enterprise Florida Africa Office

23 Wellington Road Parktown

Johannesburg 2193

P.O. Box 2557

Cramerview 2060, South Africa

Phone Number: 011 (27-11) 476-6734

Fax Number: 011 (27-11) 476-6740

Email Address: EnterFlorida@TheManlyGroup.com