

# FLORIDA. INNOVATION HUB OF THE AMERICAS.®

## Enterprise Florida International Trade Lead

**Trade Lead Sector:** Information Technology

**Trade Lead Topic:** UK-Huntingdon: payroll management services

**Trade Lead ID:** L - 039732

**Trade Lead Date:** 7/5/2011

### Company and Contact Information

**Company Name:** Hinchingsbrooke Healthcare NHS Trust

**Contact Name/Title:** Jan Thistleton

**Address:** Hinchingsbrooke Hospital, Hinchingsbrooke Park

**City:** Huntingdon

**State:**

**Province:**

**Postal Code:** PE29 6NT

**Country:** United Kingdom

**Website:** www.hinchingsbrooke.nhs.uk

**Phone Number:** +44 1480418788

**Fax Number:** +44 14804187

**Email:** jan.thistleton@hinchingsbrooke.nhs.uk

**Company Product/Service Description:**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

**Trade Lead Description:**

Looking for companies that offer payroll management services, payroll and pension services, and separate lots for e-rostering and bank management systems.

Time-limit for receipt of tenders or requests to participate: 28th August 2011 at 17:00

**Business Relationship Desired:**

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

EFI U.K. Office  
Enterprise Florida, Inc.  
146 Fleet Street  
London EC4A 2BU, United Kingdom

**Phone Number:** 011 44 (0) 207-822-0718

**Fax Number:** 011 44 (0) 207-822-1081

**Email:** daniel.callaghan@ocoglobal.com

## Enterprise Florida International Trade Lead

**Trade Lead Sector:** Information Technology

**Trade Lead Topic:** Full service provider is looking to represent Florida IT/Software companies in Germany

**Trade Lead ID:** L - 039687

**Trade Lead Date:** 7/13/2011

### Company and Contact Information

**Company Name:** Anderl&Partner

**Contact Name/Title:** Guenther Anderl, CEO

**Address:** Claude Lorrain Strasse 35

**City:** Munich

**State:**

**Province:**

**Postal Code:** 81543

**Country:** Germany

**Website:** www.anderl-partner.de

**Phone Number:** 0049-89-552631 11

**Fax Number:** 0049-89-552631-29

**Email:** g.anderl@anderl-partner.de

### Company Product/Service Description:

Full service provider for sales&marketing for international IT/Software companies.

- specialized in complex software solutions with deep German market expertise
- absolutely focused in selling IT- products and applications
- many years of sales and consulting experience for midsize and big companies
- Direct sales as well as setup of indirect sales channels

(Website currently only in German, but all other company information available in English)

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description:

Company is looking for software companies with interesting, innovative software applications/solutions/products, interested in expanding their business to Germany. Anderl&Partner is an experienced partner who can help Florida software companies to successfully enter the German market and set up a sustainable business here.

**Business Relationship Desired:** Agent/Distributor;Manufacturers Rep

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

EFI Germany Office  
Enterprise Florida, Inc.  
Im Amerika Haus  
Karolinenplatz 2  
80333 München, Germany

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**Fax Number:** 011 (49-89) 9901-3667

**Email:** alexander.bothmann@invest-in-florida.de

## Enterprise Florida International Trade Lead

**Trade Lead Sector:** Information Technology

**Trade Lead Topic:** UK-Manchester: software package and information systems

**Trade Lead ID:** L - 039736

**Trade Lead Date:** 7/23/2011

### Company and Contact Information

**Company Name:** Trafford Council

**Contact Name/Title:** Laura Jasmin

**Address:** Floor 7 Quay West

**City:** Manchester

**State:**

**Province:**

**Postal Code:** M17 1HH

**Country:** United Kingdom

**Website:** <http://www.trafford.gov.uk/>

**Phone Number:** 0161 912 2000

**Fax Number:**

**Email:** [laura.jasmin@trafford.gov.uk](mailto:laura.jasmin@trafford.gov.uk)

**Company Product/Service Description:**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

**Trade Lead Description:**

Trafford Council in collaboration with Wigan Council are looking to replace their Web Content Management System and if possible create an opportunity for a shared platform across AGMA boundaries. We are looking to implement a system which will provide additional functionality and capability for greater integration of the customer based website through to back office processes.

Time-limit for receipt of tenders or requests to participate: 29th August 2011 at 19:00

**Business Relationship Desired:**

One Time Purchase

Long Term Purchase

Government Tender

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## Enterprise Florida International Trade Lead

**Trade Lead Sector:** Information Technology

**Trade Lead Topic:** IRL-Dublin: Social media technology for connecting the EU online

**Trade Lead ID:** L - 039729

**Trade Lead Date:** 7/26/2011

### Company and Contact Information

**Company Name:** European Commission Representation in Ireland

**Contact Name/Title:** Ruth Deasy

**Address:** 18 Dawson Street

**City:** Dublin

**State:**

**Province:**

**Postal Code:** 2

**Country:** Ireland

**Website:** [http://ec.europa.eu/ireland/tenders\\_and\\_grants/index\\_en.htm](http://ec.europa.eu/ireland/tenders_and_grants/index_en.htm)

**Phone Number:** +353 16341120

**Fax Number:**

**Email:** [comm-ie-tenders@ec.europa.eu](mailto:comm-ie-tenders@ec.europa.eu)

**Company Product/Service Description:**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description:

In the framework of its information and communication activities, the European Commission, through its representation in Ireland, requires the services of a website and social media developer to implement its communication priorities through the online provision of information about European Union (EU) policies and institutions and the fostering of online discussion about the EU in the digital social media space with particular emphasis on engaging the 18–29 age group.

Time-limit for receipt of tenders or requests to participate: 4th September 2011 at 16:00

Conditions for opening tenders: 11th September 2011 at 10:00

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

Government Tender

### Submitted By

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Enterprise Florida, Inc.  
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**Fax Number:** 011 44 (0) 207-822-1081

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