

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Medical Distributor seeks to market Florida Life Science products in Germany

Trade Lead ID: 29755

Trade Lead Date: 11/9/2009

Company and Contact Information

Company Name: bonaventis GmbH

Contact Name/Title: Tarek B. Schoenfelder, Managing Director/ International Relations

Address: Hohn 42

City: Windhagen

Phone Number: +49 (0) 2645 972 9040

State/Province: (None)

Fax Number:

Postal Code: 53578

Email Address: sales@bonaventis.de

Country: Germany

Website: www.bonaventis.de

Type of Business: Agent/Distributor, Business Services

Company Product/Service Description

Trading generic drugs, medical equipment und special pharmaceutical products.

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Bonaventis is a specialized business service provider and is interested in trading and marketing medical products from Florida in Germany.

Business Relationship Desired: Manufacturer's Representative, Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida Germany Office

Im Amerika Haus

Karolinenplatz 3

80333 Munchen, Germany

Phone Number: 011 49 - 89 9901-3665

Fax Number: 011 49 - 89 9901 3667

Email Address: alexander.bothmann@invest-in-florida.de

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Cell culture work equipment

Trade Lead ID: 29880

Trade Lead Date: 11/18/2009

Company and Contact Information

Company Name: European Commission, Joint Research Centre

Contact Name/Title: Giuliana Talamona

Address: MSU T.P. 582, Via Enrico Fermi

City: Ispra Varese

State/Province: (None)

Postal Code: 21027

Country: Italy

Phone Number: 39 0332789434

Fax Number:

Email Address: JRC-IHCP-PROCUREMENT@ec.europa.eu

Website:

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Supply and maintenance of a fully automated solution for cell culture work, ensuring cell-line maintenance, expansion, harvesting and plating, to be installed in the IHCP 'in vitro' method unit as this unit has the largest experience in this field and in particular with human cell lines. The automated cell production will be supported by already existing cell culturing facilities. Estimated value excluding VAT: 750 000 EUR (\$1.1M).

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida Brussels Office

Avenue Louise 283/18

1050 Brussels, Belgium

Phone Number: (32-2) 554-1255

Fax Number: (32-2) 554-1259

Email Address: christelle.maffre@eflorida-europe.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Reagents and chemicals

Trade Lead ID: 29881

Trade Lead Date: 11/18/2009

Company and Contact Information

Company Name: European Commission, Joint Research Centre

Contact Name/Title: Giuliana Talamona

Address: MSU T.P. 582, Via Enrico Fermi

City: Ispra Varese

State/Province: (None)

Postal Code: 21027

Country: Italy

Phone Number: 39 0332789434

Fax Number:

Email Address: JRC-IHCP-PROCUREMENT@ec.europa.eu

Website:

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

The object of this framework contract is the supply of the reagents and chemicals that are normally used in routine analyses. It is divided into 2 lots:

lot 1: chemicals with different kinds of purity (analytical grade, HPLC grade, cell culture tested, molecular biology grade and deuterated) that are normally used in laboratories and a list of reagents, most of them used during DNA extraction; lot 2: cloning, microbiology and reagents including basal media, balanced salt solutions, cell culture, microbiology reagents and kit for cloning. This group also includes animal sera. Estimated value excluding VAT: 1 600 000 EUR (\$2.4M).

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida Brussels Office
Avenue Louise 283/18
1050 Brussels, Belgium

Phone Number: (32-2) 554-1255

Fax Number: (32-2) 554-1259

Email Address: christelle.maffre@eflorida-europe.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Amino acid analyser

Trade Lead ID: 29899

Trade Lead Date: 11/19/2009

Company and Contact Information

Company Name: Birmingham Childrens Hospital NHS Foundation Trust

Contact Name/Title: Cathy Griffiths

Address: Steelhouse Lane

City: Birmingham

State/Province: (None)

Postal Code: B4 6NH

Country: United Kingdom

Phone Number: +44 1213338928

Fax Number: +44 1213338873

Email Address: cathy.griffiths@bch.nhs.uk

Website: www.bch.nhs.uk

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Amino acid analyser for physiological fluids. Analysers. Chemistry analyser.

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida U.K. Office

146 Fleet Street
London EC4A 2BU
United Kingdom

Phone Number: 011 +44 (0) 207 822 0718

Fax Number: 011 +44 (0) 207 822 1081

Email Address: Daniel.Callaghan@ocoglobal.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Dental workstations

Trade Lead ID: 29900

Trade Lead Date: 11/19/2009

Company and Contact Information

Company Name: East Kent Hospitals University NHS Foundation Trust

Contact Name/Title: Sarah Charman

Address: Supplies Dept, William Harvey Hospital, Kennington Road, Willesborough

City: Ashford

Phone Number: +44 1233616100

State/Province: (None)

Fax Number:

Postal Code: TN24 0LZ

Email Address: +44 1233616101

Country: United Kingdom

Website: www.ekht.nhs.uk

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

East Kent Hospitals University NHS Foundation Trust is building a new Maxilo Facial Unit at the William Harvey Hospital and will consider the following options for equipping the new unit:

Option 1: The minimum requirement will be for 11 x Dental Delivery Systems comprising of electrically operated, fully adjustable, floor mounted Dental Chairs with a full range of services. The units will require delivery and full installation. The offer will provide options for maintenance of the equipment during the contract period.

Option 2: The maximum requirement will be for a provider the requirement in option one and also to supply a turnkey solution to fully equip each Dental Cubicle, including the Luminaire, Cabinetry and Furniture.

Option 3: Will be a solution which is greater than option 1, but less than option 2.

Dental workstations. Dental chairs. Installation services of dental and subspecialty equipment. Dental and subspecialty instruments and devices. Installation services of surgical equipment. Repair and maintenance services of surgical equipment.

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida U.K. Office

146 Fleet Street
London EC4A 2BU
United Kingdom

Phone Number: 011 +44 (0) 207 822 0718

Fax Number: 011 +44 (0) 207 822 1081

Email Address: Daniel.Callaghan@ocoglobal.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: CVVH machines

Trade Lead ID: 29901

Trade Lead Date: 11/19/2009

Company and Contact Information

Company Name: Nottingham University Hospital Trust

Contact Name/Title: Nathan Barson

Address: Hucknall Road

City: Nottingham

State/Province: (None)

Postal Code: NG5 1PB

Country: United Kingdom

Phone Number: +44 1159752400

Fax Number: +44 1159627911

Email Address: nathan.barson@nuh.nhs.uk

Website: www.nuh.nhs.uk

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

CVVH machines, associated consumables and maintenance.

Machines to be capable of performing HVCVVH, CVVHDF, CVVHD, SCUF and SLEDD and plasma exchange. Estimated value excluding VAT: 2 000 000 GBP (\$3,300,000).

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida U.K. Office

146 Fleet Street
London EC4A 2BU
United Kingdom

Phone Number: 011 +44 (0) 207 822 0718

Fax Number: 011 +44 (0) 207 822 1081

Email Address: Daniel.Callaghan@ocoglobal.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Laser

Trade Lead ID: 29902

Trade Lead Date: 11/19/2009

Company and Contact Information

Company Name: University of Brighton

Contact Name/Title: Sarah Smithers

Address: Room 103, Watts Building

City: Brighton

State/Province: (None)

Postal Code: BN2 4GJ

Country: United Kingdom

Phone Number: +44 1273642737

Fax Number: +44 1273644729

Email Address: tenders@brighton.ac.uk

Website: www.brighton.ac.uk

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

The School of Environment and Technology require a high-speed laser system for the measurement of the concentration of the hydroxide radical in a flame by the laser induced fluorescence technique and the measurement of high-speed gas flows using particle image velocimetry at a repetition rate of at least 10 kHz. Estimated value excluding VAT: 225 000 GBP (\$375,000).

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida U.K. Office

146 Fleet Street
London EC4A 2BU
United Kingdom

Phone Number: 011 +44 (0) 207 822 0718

Fax Number: 011 +44 (0) 207 822 1081

Email Address: Daniel.Callaghan@ocoglobal.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Looking to buy 120 gram white T-shirt with large quantities each month

Trade Lead ID: 30074

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Life-care instruments Company Limited

Contact Name/Title: Antony Gree

Address: 3F., No.5, Lane 155, Section. 3, Pei-Shen Road, ShenKeng, Taipei County, Taiwan

City: Taipei County

Phone Number: 886-2-26621102

State/Province: (None)

Fax Number: 886-2-86626238

Postal Code:

Email Address: sales@lifecare4all.com

Country: Taiwan

Website: <http://www.lifecare4all.com/>

Type of Business: Manufacturer (OEM)

Company Product/Service Description

Established in 2002, manufacturer ,Life-care Instruments is a manufacturer of Skeeter Guard--an ALL NATURAL / DEET FREE mosquito repellent patch.

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Life-care Instruments is a manufacturer of Skeeter Guard--an ALL NATURAL / DEET FREE mosquito repellent patch. Looking to buy 120 gram white T-shirt with large quantities each month.

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida Taiwan Office

Taipei World Trade Center, Suite #7E-01

5 Hsin Yi Road, Sec. 5

Taipei, Taiwan

Phone Number: 011 (886-2) 2758-5181

Fax Number: 011 (886-2) 2723-5892

Email Address: tpe.efi@msa.hinet.net

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Disposable medical products

Trade Lead ID: 30079

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Mc Jon Investments

Contact Name/Title: Cindy Subramoney, Managing Director

Address: 15 Spencer Street

City: Shallcross Durban

State/Province: (None)

Postal Code: 4093

Country: South Africa

Phone Number: +27-31-409-9539

Fax Number: +27-31-409-7943

Email Address: mcjonstransport@yahoo.com

Website:

Type of Business: Agent/Distributor, Importer, Small Business

Company Product/Service Description

Cement, truck spares, transportation, distribution and logistics.

of Employees: 12

Annual Sales: \$ 2,000,000

Year Established: 2006

Trade Lead Detail

Trade Lead Description

Mc Jon Investments , a South African company is looking for disposable surgical syringes, rubber gloves, needles, swabs and other medical supplies for distribution in hospitals and clinics.

Business Relationship Desired: Manufacturer's Representative, Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

Tongila Manly

Enterprise Florida Africa Office

23 Wellington Road Parktown

Johannesburg 2193

P.O. Box 2557

Cramerview 2060, South Africa

Phone Number: 011 (27-11) 476-6734

Fax Number: 011 (27-11) 476-6740

Email Address: EnterFlorida@TheManlyGroup.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Joint venture partners for a distributorship of medical products

Trade Lead ID: 30081

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Mc Jon Investments

Contact Name/Title: Cindy Subramoney, Managing Director

Address: 15 Spencer Street

City: Shallcross Durban

Phone Number: +27-31-409-9539

State/Province: (None)

Fax Number: +27-31-409-7943

Postal Code: 4093

Email Address: mcjonstransport@yahoo.com

Country: South Africa

Website:

Type of Business: Agent/Distributor, Importer, Small Business

Company Product/Service Description

Cement, truck spares, transportation, distribution and logistics.

of Employees: 12

Annual Sales: \$ 2,000,000

Year Established: 2006

Trade Lead Detail

Trade Lead Description

Mc Jon Investments , a South African company is looking for joint venture partners for a distributorship of medical products for hospitals and clinics.

Business Relationship Desired: Joint Venture

One Time Purchase

Long Term Purchase

Submitted By

Tongila Manly

Enterprise Florida Africa Office

23 Wellington Road Parktown

Johannesburg 2193

P.O. Box 2557

Cramerview 2060, South Africa

Phone Number: 011 (27-11) 476-6734

Fax Number: 011 (27-11) 476-6740

Email Address: EnterFlorida@TheManlyGroup.com

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Looking to buy Lutein10%(water soluble)

Trade Lead ID: 30082

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Contek Life Science Company Limited
Contact Name/Title: Avena Hsu
Address: 14FI-38, NO.50,Zhong Siao West Road,Section 1, Chungcheng District, Taipei City
City: Taipei City
State/Province: (None)
Postal Code:
Country: Taiwan
Website: <http://www.contek.asia>
Type of Business: Manufacturer (OEM)

Phone Number: 886-2-23700815
Fax Number: 886-2-23712043
Email Address: sandy@contek.asia

Company Product/Service Description

Contek Life Science Co., Ltd. is a Taiwanese nattokinase manufacturer, factory at Nantou, Taiwan, has been accredited by SGS with the accreditation number of TW 07/03489 QA and also passed HACCP and ISO22000 certificate.

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Contek Life Science Co., Ltd. is a Taiwanese nattokinase manufacturer, factory at Nantou, Taiwan, has been accredited by SGS with the accreditation number of TW 07/03489 QA and also passed HACCP and ISO22000 certificate.Looking to buy Lutein10%(water soluble).

Business Relationship Desired:

One Time Purchase

Long Term Purchase

Submitted By

Enterprise Florida Taiwan Office
Taipei World Trade Center, Suite #7E-01
5 Hsin Yi Road, Sec. 5
Taipei, Taiwan

Phone Number: 011 (886-2) 2758-5181

Fax Number: 011 (886-2) 2723-5892

Email Address: tpe.efi@msa.hinet.net

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Inductively coupled plasma mass spectrometer

Trade Lead ID: 30085

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: South African Department of Health

Contact Name/Title: Letlhogonolo Makhafola

Address: 231 Proes Street, Hallmark Building

City: Pretoria

Phone Number: +27-12-312-0338

State/Province: (None)

Fax Number:

Postal Code: 0002

Email Address: makhal@health.gov.za

Country: South Africa

Website:

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

The South African department of Health is looking for bidders for the purchase of an inductively coupled plasma mass spectrometer (ICP-MS). Tender no: NDOH 25/2009-2010. Closing date: 2010-01-18
<http://www.info.gov.za/view/DownloadFileAction?id=112410>

Business Relationship Desired: Joint Venture

One Time Purchase

Long Term Purchase

Submitted By

Tongila Manly

Phone Number: 011 (27-11) 476-6734

Enterprise Florida Africa Office

Fax Number: 011 (27-11) 476-6740

23 Wellington Road Parktown

Email Address: EnterFlorida@TheManlyGroup.com

Johannesburg 2193

P.O. Box 2557

Cramerview 2060, South Africa

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Agent/distributor seeking health care products, biotechnological products

Trade Lead ID: 30534

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Masterpiece Technology (International) Co. Limited
Contact Name/Title: Vincent Pi, Deputy General Manager
Address: Room 1708, kai Tak Commercial Building, 317-319 Des Voeux Road C.
City: **Phone Number:** 15820499825
State/Province: (None) **Fax Number:**
Postal Code: **Email Address:** Vincent@mptic.com
Country: Hong Kong
Website: www.mptic.com
Type of Business:
Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Agent/distributor seeking health care products, biotechnological products

Business Relationship Desired: Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

John Diep

Phone Number: 561-832-8339

John Diep

Fax Number: 561-835-1160

310 Evernia Street

Email Address: jdiep@eflorida.com

West Palm Beach, Florida 33401

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Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Agent/distributor seeking medical equipment; renewable energy

Trade Lead ID: 30535

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Ctek Technology Ltd.

Contact Name/Title: John Chen

Address: A2 Bld., QiangRongDong Industrial Park, ZhouShi Rd., XiXiang Town

City: ShenZhen

Phone Number: 13724349080

State/Province: (None)

Fax Number:

Postal Code:

Email Address: 28999991@163.com

Country: China

Website: www.ctek21.com

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Agent/distributor seeking medical equipment; renewable energy

Business Relationship Desired: Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

John Diep

Phone Number: 561-832-8339

John Diep

Fax Number: 561-835-1160

310 Evernia Street

Email Address: jdiep@eflorida.com

West Palm Beach, Florida 33401

Following up on Trade Leads: Please contact the foreign company directly using the information provided on this report. You may also contact the International Office or Florida staff-person that submitted the lead for further information (see above.) If you have questions about our International Trade Leads program, please send a message to trade@eflorida.com or call 407-956-5618.



Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Agent/distributor seeking biotechnology, health care, hottest products

Trade Lead ID: 30536

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Shenzhen TOMMADE Electronic Co., Ltd.

Contact Name/Title: Andy Lai, Asian District Manager

Address: 3/F, Block 1, Vision Business Park, Hi-tech Industrial Zone

City: Shenzhen

Phone Number: +86-136-3257-1278

State/Province: (None)

Fax Number:

Postal Code:

Email Address: sales11@tommade.com

Country: China

Website: www.tommade.com

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Agent/distributor seeking biotechnology, health care, hottest products

Business Relationship Desired: Manufacturer's Representative, Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

John Diep

Phone Number: 561-832-8339

John Diep

Fax Number: 561-835-1160

310 Evernia Street

Email Address: jdiep@eflorida.com

West Palm Beach, Florida 33401

Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Life Sciences

Trade Lead Topic: Agent/distributor seeking biotechnology, electronic products

Trade Lead ID: 30537

Trade Lead Date: 11/30/2009

Company and Contact Information

Company Name: Bamba Digital Technology Co., Ltd.

Contact Name/Title: Victoria Chen, Manager

Address: Rm. 4 G28, Taipei World Trade Center

City: **Phone Number:** +886-2-23451696

State/Province: (None) **Fax Number:**

Postal Code: **Email Address:** victoria@ewest.com.tw

Country: Taiwan

Website: www.ewest.com.tw

Type of Business:

Company Product/Service Description

of Employees:

Annual Sales:

Year Established:

Trade Lead Detail

Trade Lead Description

Agent/distributor seeking biotechnology, electronic products

Business Relationship Desired: Agent/Distributor

One Time Purchase

Long Term Purchase

Submitted By

John Diep

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West Palm Beach, Florida 33401