

## Enterprise Florida International Trade Lead

**Trade Lead Primary Industry Sector:** Marine Industries

**Trade Lead Topic:** Maritime equipment spares

**Trade Lead ID:** 29204

**Trade Lead Date:** 10/19/2009

### Company and Contact Information

**Company Name:** Maritime Equipment Systems (MoD)

**Contact Name/Title:** Hannah Frendo

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**State/Province:** (None)

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**Country:** United Kingdom

**Website:** www.mod.uk

**Type of Business:**

**Company Product/Service Description**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

Marine equipment. 1.1 The Maritime Equipment Support (MES) Team are seeking to secure a single supplier for the full range spares for the waste equipments currently fitted to HM Ships and Submarines. These equipments include Oily water Separators, Sewage Treatment Plants, Incinerators, Garbage and Plastic Processing Machines, Toilets and Glass crushers.

1.2 The range of spares covers the full range to support these equipments including but not limited to; electrical motors and components, pumps and fittings, valves, electronic controllers, seals and consumables including a limited range of chemicals.

1.3 A quantity of the spares will be repairable and where possible these will be overhauled under the contract and returned to stock. 1.4 The marine engineering post design capability will be utilised and ordered on an as required basis to assist the MES Team to develop installation guidance for fitting of new equipments in to ships and submarines, to project manage and conduct the installation including the set to work and conduct any relevant test and trials.

1.5 Additionally, this capability will be used on an as required basis to assist the MES team with a range of engineering projects including but not limited to; develop and introduce equipment modifications, conduct safety case reviews, equipment maintenance reviews including RCM studies, personnel training.

1.6 Delivery shall primarily be made to the United Kingdom Naval Bases in Portsmouth, Plymouth and Faslane. 1.7 No guarantee can be given as to the quantity of spares that may be ordered or of the number of support tasks that may be placed.

**Business Relationship Desired:**

One Time Purchase

Long Term Purchase

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### Submitted By

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**Following up on Trade Leads:** Please contact the foreign company directly using the information provided on this report. You may also contact the International Office or Florida staff-person that submitted the lead for further information (see above.) If you have questions about our International Trade Leads program, please send a message to [trade@eflorida.com](mailto:trade@eflorida.com) or call 407-956-5618.

