

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Telecommunication copper cables

Trade Lead ID: 28175

Trade Lead Date: 9/4/2009

### Company and Contact Information

**Company Name:** Cyprus Telecommunications Authority

**Contact Name/Title:** Georgia Malachouridou

**Address:** Central Offices, Telecommunications Street, Strovolos

**City:** Nicosia

**Phone Number:** +357 22701614

**State/Province:** (None)

**Fax Number:** +357 22707009

**Postal Code:** 2014

**Email Address:** georgia.malachouridou@cyta.com.cy

**Country:** Cyprus

**Website:** www.cyta-tenders.cytanet.com.cy

**Type of Business:**

**Company Product/Service Description**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

The Cyprus Telecommunications Authority (CyTA) requests the supply of telecommunication copper cables for the primary network. CyTA will use the cables for its primary network and they should be suitable for laying direct in the ground or drawing in ducts. The cables should be air filled, polyethylene insulated, polyethylene sheathed with moisture barrier, and have copper conductor diameters ranging from 0,4 to 0,63 mm and capacities ranging from 200 to 2000 pairs as shown in the tender specifications (you can review these specs on the brief tender description on CyTA's website: <http://www.cyta-tenders.cytanet.com.cy>).

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

### Submitted By

Enterprise Florida Brussels Office  
Avenue Louise 283/18  
1050 Brussels, Belgium

**Phone Number:** (32-2) 554-1255

**Fax Number:** (32-2) 554-1259

**Email Address:** christelle.maffre@eflorida-europe.com

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Infrastructure software

Trade Lead ID: 28416

Trade Lead Date: 9/17/2009

### Company and Contact Information

**Company Name:** Environmental Protection Agency Ireland

**Contact Name/Title:** Deirdre Kirwan

**Address:** OEA, Headquarters, PO Box 3000, Johnstown Castle Estate

**City:** Wexford

**Phone Number:** +353 53 9160600

**State/Province:** (None)

**Fax Number:**

**Postal Code:**

**Email Address:** d.kirwan@epa.ie

**Country:** Ireland

**Website:** <http://epa.ie>

**Type of Business:**

**Company Product/Service Description**

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

The EPA has server and SAN storage infrastructure to host production and test environments for the Environmental Data Exchange Network (EDEN) application and a number of Water Framework Directive (WFD) GIS application.

The EPA now wishes to invite tenders for the procurement of software licenses for this infrastructure.

NOTE: Further information and additional documentation relating to this notice may be available on the eTenders Web Site at [http://www.etenders.gov.ie/Search/Search\\_Switch.aspx?ID=97211](http://www.etenders.gov.ie/Search/Search_Switch.aspx?ID=97211).

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

### Submitted By

Enterprise Florida U.K. Office

146 Fleet Street  
London EC4A 2BU  
United Kingdom

**Phone Number:** 011 +44 (0) 207 822 0718

**Fax Number:** 011 +44 (0) 207 822 1081

**Email Address:** [Daniel.Callaghan@ocoglobal.com](mailto:Daniel.Callaghan@ocoglobal.com)

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Telecommunications equipment

Trade Lead ID: 28534

Trade Lead Date: 9/25/2009

### Company and Contact Information

**Company Name:** Krolls Telcomm de Mexico SA de CV

**Contact Name/Title:** Omar Perez, General Director

**Address:** Edgar Allan Poe No. 213 Col. Reforma Polanco

**City:** Mexico

**Phone Number:** 011-52-55-5557-9001

**State/Province:** (None)

**Fax Number:**

**Postal Code:** 11550

**Email Address:** operez@krolls.com.mx;

**Country:** - Mexico

operez\_g@yahoo.com.mx

**Website:** www.krolls.com.mx

**Type of Business:** Agent/Distributor, Importer, Business Services

### Company Product/Service Description

Installation and maintenance of computer equipment and telecommunication and software support.

**# of Employees:** 11

**Annual Sales:** \$ 200,000

**Year Established:** 2009

### Trade Lead Detail

#### Trade Lead Description

Hardware and software related to telecommunication services. Management of networks and computer equipment.

**Business Relationship Desired:** Direct Purchase, Agent/Distributor, Joint Venture

One Time Purchase

Long Term Purchase

### Submitted By

Ana Arroyo

Enterprise Florida Mexico Office

Pestalozzi No. 1204, Int. 303

Colonia del Valle

Mexico, D.F. 03100

**Phone Number:** 011 (52-55) 2455-3971

**Fax Number:** 011 (52-55) 2455-3974

**Email Address:** ana-arroyo@axtel.net

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Looking for in-charger of Asus Eee PC 900 series

Trade Lead ID: 28553

Trade Lead Date: 9/27/2009

### Company and Contact Information

**Company Name:** Two Thousand and One Technology Inc.

**Contact Name/Title:** Yu-yen Cheng, Sales Manager

**Address:** 7F-10, 79 Section 1 Hsin Tai 5th Road, Hsi Chih, Taipei County, Taiwan

**City:** Taipei County

**Phone Number:** 886-2-26982001

**State/Province:** (None)

**Fax Number:** 886-2-26982000

**Postal Code:**

**Email Address:** sales@2001tech.com

**Country:** Taiwan

**Website:** <http://www.2001tech.com/>

**Type of Business:** Manufacturer (OEM)

### Company Product/Service Description

Established in 1989, manufacturer, 2001 Technology Inc. is today engaged in the design, manufacturing and marketing of a very diverse range of consumer electronics and related products such as products and solutions for digital home entertainment, portable multimedia player, Bluetooth products and peripherals and a very wide selection of accessories for mobile phones, ipod and gaming and entertainment devices. Looking for in-charger of Asus Eee PC 900 series, input voltage DC12 24V, output current DC12V 3A.

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

Established in 1989, manufacturer, 2001 Technology Inc. is today engaged in the design, manufacturing and marketing of a very diverse range of consumer electronics and related products such as products and solutions for digital home entertainment, portable multimedia player, Bluetooth products and peripherals and a very wide selection of accessories for mobile phones, ipod and gaming and entertainment devices. Looking for in-charger of Asus Eee PC 900 series, input voltage DC12 24V, output current DC12V 3A.

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

### Submitted By

Enterprise Florida Taiwan Office

Taipei World Trade Center, Suite #7E-01  
5 Hsin Yi Road, Sec. 5  
Taipei, Taiwan

**Phone Number:** 011 (886-2) 2758-5181

**Fax Number:** 011 (886-2) 2723-5892

**Email Address:** tpe.efi@msa.hinet.net

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Looking for mini clip 1GB mp3 player

Trade Lead ID: 28554

Trade Lead Date: 9/27/2009

### Company and Contact Information

**Company Name:** JECAN Corporation

**Contact Name/Title:** Fifi Lai

**Address:** 7F-6, No. 6, Section 6, Zhongxiao East Road, Taipei City, Taiwan

**City:** Taipei City

**Phone Number:** 886-2-26522830

**State/Province:** (None)

**Fax Number:** 886-2-26522831

**Postal Code:**

**Email Address:** eric.su@jecan.com.tw

**Country:** Taiwan

**Website:**

**Type of Business:** Exporter, Importer

#### Company Product/Service Description

Established in 2009, Trading Company/Buying Office, offers SMT, PCB Assembly, SMA, SMB, Antenna ,etc.

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

Established in 2009, Trading Company/Buying Office, offers SMT, PCB Assembly, SMA, SMB, Antenna,etc. Looking for mini clip 1GB mp3 player with 1GB capacity, accessories include earphone\*1, USB cable\*1.

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

### Submitted By

Enterprise Florida Taiwan Office

Taipei World Trade Center, Suite #7E-01

5 Hsin Yi Road, Sec. 5

Taipei, Taiwan

**Phone Number:** 011 (886-2) 2758-5181

**Fax Number:** 011 (886-2) 2723-5892

**Email Address:** tpe.efi@msa.hinet.net

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Looking for Mp3 player with no screen, battery replaceable, and 2GB

Trade Lead ID: 28555

Trade Lead Date: 9/27/2009

### Company and Contact Information

**Company Name:** AWA Technologies Company, Limited

**Contact Name/Title:** Jeffrey Wang

**Address:** 4F.,No.,24 Lane 123,Section 6 ,Minchuan East road Nei Hu District Taipei City

**City:** Taipei City

**Phone Number:** 886-2-87920160

**State/Province:** (None)

**Fax Number:** 886-2-87920161

**Postal Code:**

**Email Address:** jeffreywang@awatech.com.tw

**Country:** Taiwan

**Website:** <http://www.awatechnology.com>

**Type of Business:**

#### Company Product/Service Description

Established in 2002, Manufacturer/Buying Office, AWA specialized in multimedia, storage and memory products. Also provides custom designs with professionally trained R&D team to satisfy the demand from customers.

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

Established in 2002, Manufacturer/Buying Office, AWA specialized in multimedia, storage and memory products. Also provide custom designs with professionally trained R&D team to satisfy the demand from customers. Looking for Mp3 player has no screen, battery replaceable, and 2GB.

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

### Submitted By

Enterprise Florida Taiwan Office

Taipei World Trade Center, Suite #7E-01

5 Hsin Yi Road, Sec. 5

Taipei, Taiwan

**Phone Number:** 011 (886-2) 2758-5181

**Fax Number:** 011 (886-2) 2723-5892

**Email Address:** tpe.efi@msa.hinet.net

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Looking to buy quotation SSD

Trade Lead ID: 28556

Trade Lead Date: 9/27/2009

### Company and Contact Information

**Company Name:** Agrade Technology Company, Limited

**Contact Name/Title:** Bob Chiu

**Address:** 5F, No.48, Lane 46, WenHua Road, Section 1, Banchiao City, Taipei County, Taiwan

**City:** Taipei County

**Phone Number:** 886-2-29652155

**State/Province:** (None)

**Fax Number:** 886-2-29652156

**Postal Code:**

**Email Address:** service@agrade.com.tw

**Country:** (None)

**Website:** <http://www.agrade.com.tw/>

**Type of Business:** Manufacturer (OEM)

#### Company Product/Service Description

Manufacturer, Agrade provides high reliability storage products for industrial field, offer USB projector, Flash Card, SSD, Solid State Drive, Pen Drive, Card Reader, etc.

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

Manufacturer, Agrade provides high reliability storage products for industrial field, offer USB projector, Flash Card, SSD, Solid State Drive, Pen Drive, Card Reader, etc. Looking to buy Quotation SSD.

#### Business Relationship Desired:

One Time Purchase

Long Term Purchase

### Submitted By

Enterprise Florida Taiwan Office

Taipei World Trade Center, Suite #7E-01

5 Hsin Yi Road, Sec. 5

Taipei, Taiwan

**Phone Number:** 011 (886-2) 2758-5181

**Fax Number:** 011 (886-2) 2723-5892

**Email Address:** tpe.efi@msa.hinet.net

## Enterprise Florida International Trade Lead

Trade Lead Primary Industry Sector: (TC) - Information Technology

Trade Lead Topic: Looking for computer hardware, accessories and software

Trade Lead ID: 28821

Trade Lead Date: 9/29/2009

### Company and Contact Information

**Company Name:** ComSource  
**Contact Name/Title:** Kevin Shie, President  
**Address:** 60 West Wilmot Street, Unit 17  
**City:** Richmond Hill  
**State/Province:** (None)  
**Postal Code:** L4B 1M6  
**Country:** - Canada  
**Phone Number:** 1-905-771-6600  
**Fax Number:** 1-905-771-6670  
**Email Address:** kevin@comesource.com  
**Website:** www.comesource.com  
**Type of Business:** Agent/Distributor

### Company Product/Service Description

Com Source is a Canada-based computer hardware and electronic accessories company. They offer high quality products such as cable case, CD, CPU, flash card reader, USB, webcam, video card and surveillance camera.

**# of Employees:**

**Annual Sales:**

**Year Established:**

### Trade Lead Detail

#### Trade Lead Description

Canada-based distributor is interested in computer hardware such as flash card readers, IO controller card, RAM/memory, surveillance cameras and computer software.

**Business Relationship Desired:** Agent/Distributor

One Time Purchase

Long Term Purchase

### Submitted By

Larry March and Jenny Hu  
Enterprise Florida Canada Office  
1370 Don Mills Road,  
Suite 300, 3rd Floor  
Don Mills, ON, M3B 3N7 CANADA

**Phone Number:** 416-926-1590

**Fax Number:** 416-441-0591

**Email Address:** eficanada@rogers.com